Fiber to the Premise

Targeting Multi-Dwelling Unit Buildings

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Why Fiber to the Premises (FTTP)?

Competition:

 Verizon wants to be the Supplier of Choice for Voice, Data and Video service offerings

• Future proof:

- Deployment of FTTP will provide unmatched capability to deliver bandwidth needed to support current and future service offerings

• Quality:

-FTTP network will provide "Best in Class" service and reliability

• Convenience:

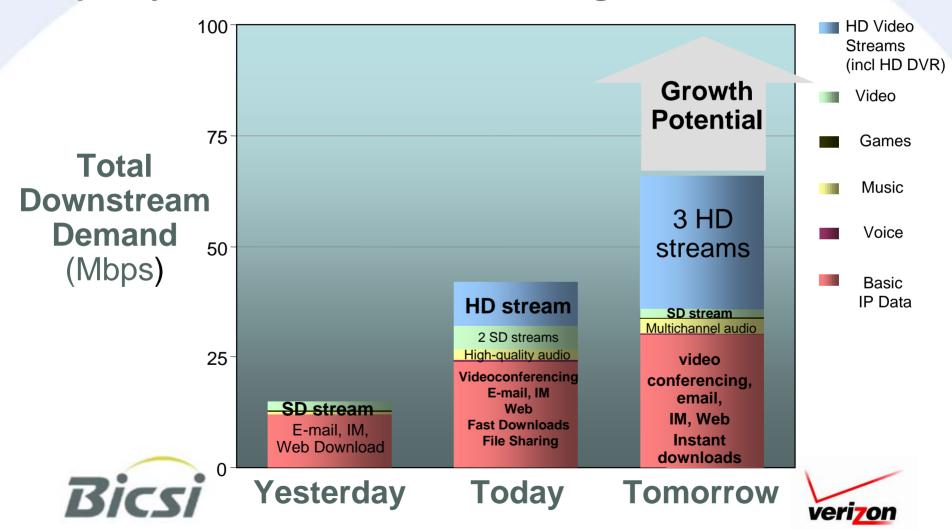
- Consumers prefer the simplicity of dealing with one company for communication and entertainment needs





Consumer Bandwidth Demand

Demand will soon outstrip current FTTC, FTTN or cable capacity... while FTTP has room for growth



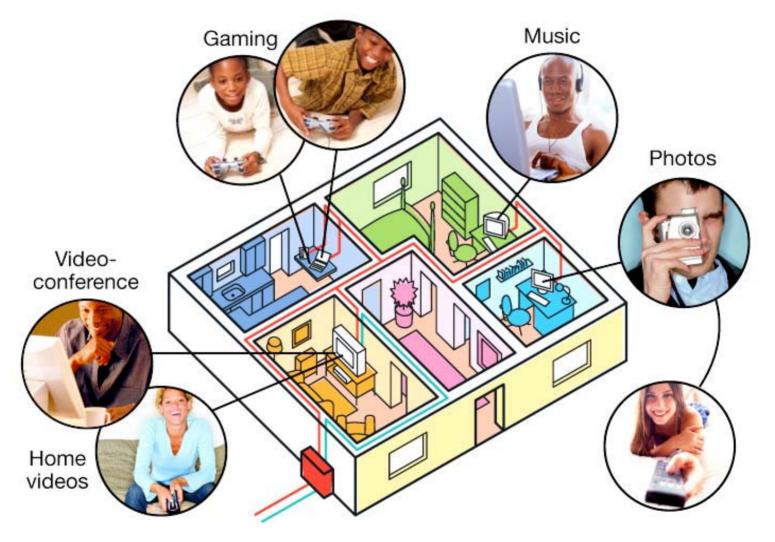
Why MDU Owners Need FTTP?

- Differentiate your property!
 - Consumers are now including availability of Broadband service offerings as part of their housing selection process
 - Connect your building to the most cutting edge network available
 - Increased product and service offerings
- Provides Tenants Choice of Service Providers
- Maximize Revenue Opportunities
 - Rental income or purchase price
 - Increased ancillary revenue options
- Network Quality and Reliability
 - Improved end user satisfaction
 - Reduced maintenance problems = reduced calls/complaints to on site management





Fiber Infrastructures allow for an integrated whole house solution - Future Proof

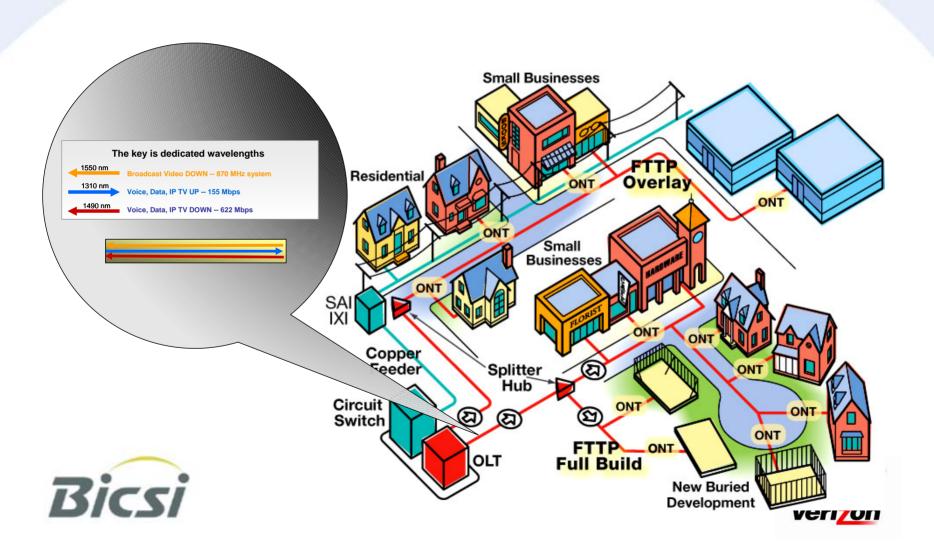






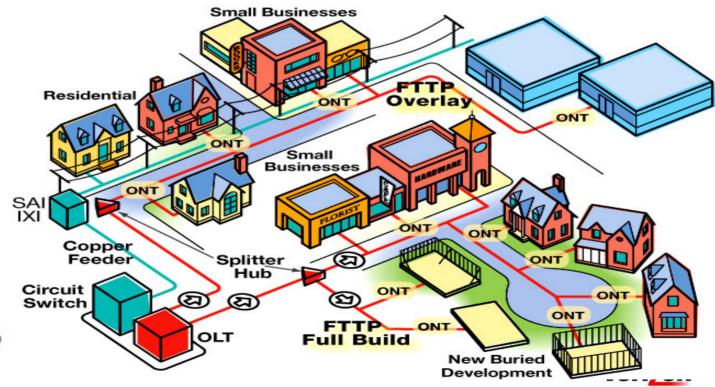
What is Verizon FTTP Network?

 Cutting-edge fiber-optic technology and an infrastructure platform that offers significantly more bandwidth than copper or coax.



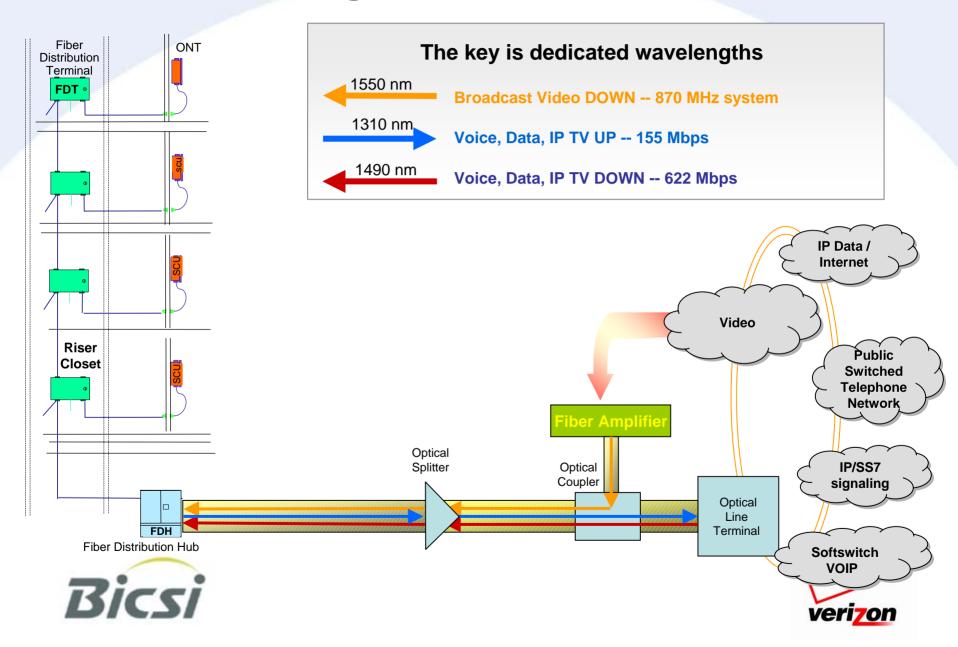
What is Verizon FTTP Network?

- Cutting-edge fiber-optic technology and an infrastructure platform that offers significantly more bandwidth than copper or coax
- High-Speed Internet access, voice services, digital TV and HDTV channels, plus additional multiple value added amenities
- Great new choices in next generation Broadband amenity services:
 - Lightning-quick download of digital movie, games, music, etc.
 - Efficient, productive telecommuting and internet security features





FTTP Advantages



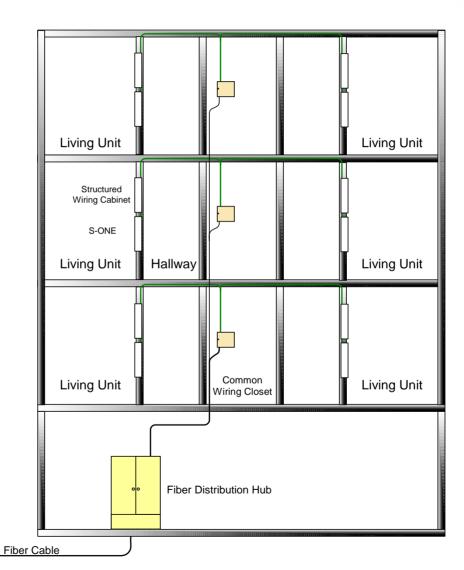
FTTP Network Impact to Structured Wiring

- FTTP Network is passive right into the living unit
- Compatible with typical living unit structured wiring designs
 - Dedicated Cat 5e for high speed data required
- Potential for reduction in house and riser structured wiring requirements
- Communicate with providers early in planning phase to ensure design requirements are captured in initial design plans
- Design structured wiring plans to allow for competition
 - Install meet points for use of Coax Cable Home Run Wiring and Coax Home Run Wiring
- Reusable pathways to provide access for fiber network
 - Greenfield Preferred: Microduct
 - Overlay: Microduct and Raceway Molding Systems
- Incorporate power requirements for OSPU and FMPS into low voltage plans





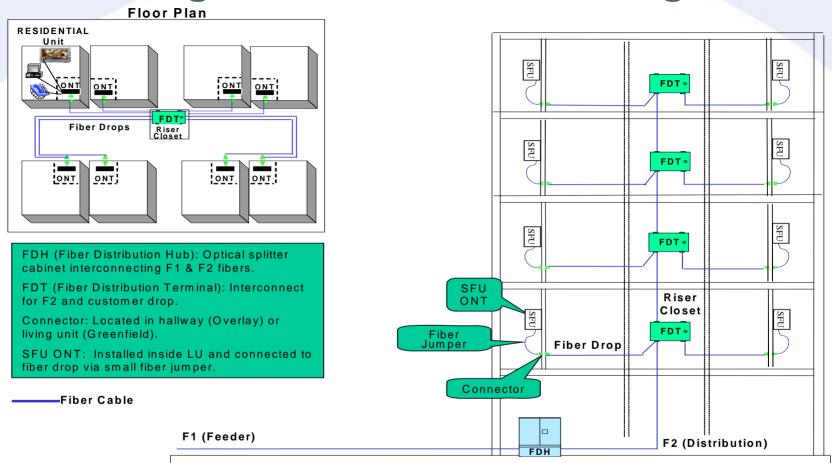
Intra-Building Stack







Single Customer ONT Design





- Preferred Network Design
- •Integrates with existing structured wiring within living unit



Network Components



Fiber Distribution Hub



Fiber Distribution Terminal







Path Creation Methods- Raceway Molding **Systems**

- •Small, flexible, inexpensive
- Plastic and Metal Systems
- •Interior and Exterior Systems
- •laced with planned structured wiring bundles
- •No added fire stopping requirements
- •Provides scheduling flexibility for fiber drop placement
- •Re-usable pathway provides maintenance solution

Approved Micro Duct Sizes OD/ID





Durathane Micro Ducts

Ext Microduct



Int Microduct Organizer







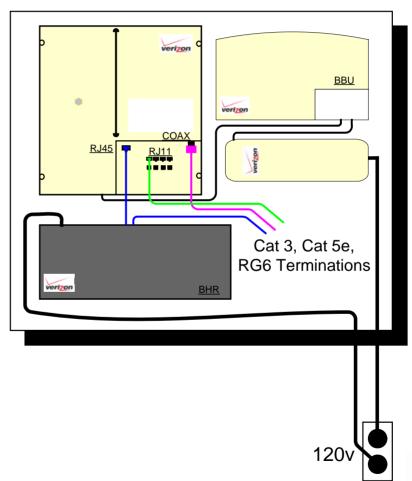
Single Customer ONT -Surface Mount Option

Surface Mount Option

Illustration is representative only and is subject to change.

Flexible Mounting Options

- •BBU can be located 50' from ONT
- •PS can be located up to 100' from ONT



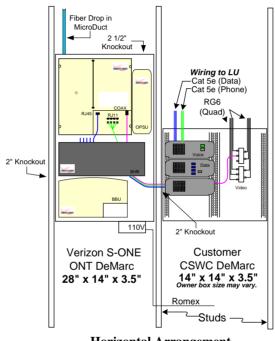




Single Customer ONT- Recessed Options

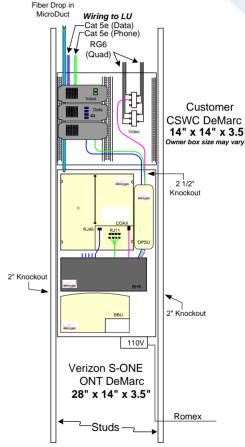
Recessed Options

- •No impact to rentable square footage
- •Inconspicuous
- •Integrates with planned customer structured wiring cabinet



Horizontal Arrangement

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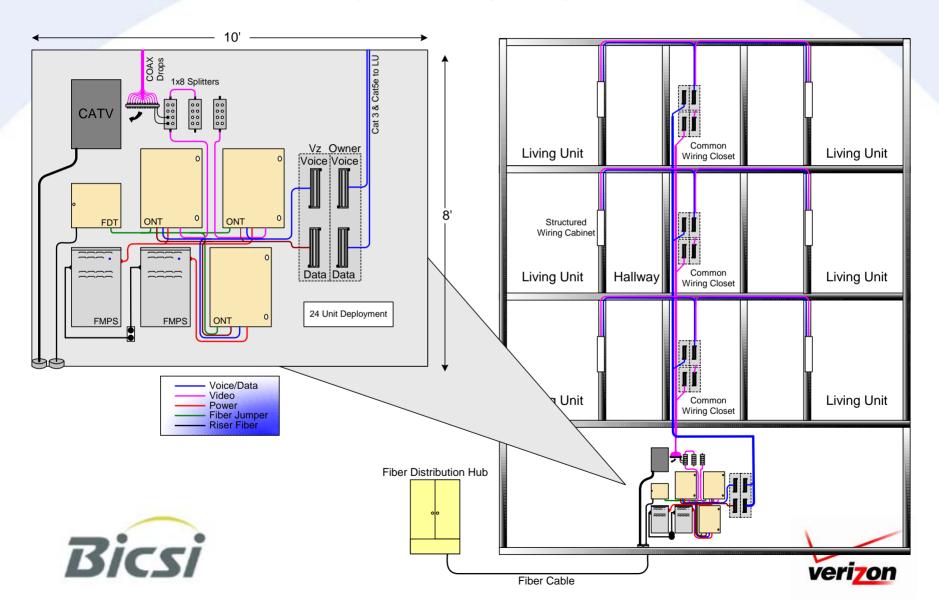
Vertical Arrangement

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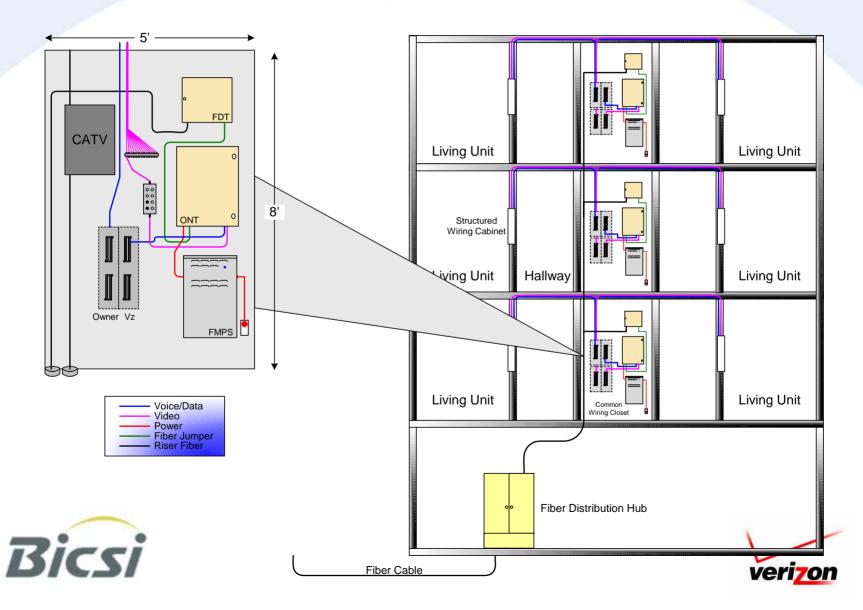




Multi Customer ONT Centralized



Multi Customer ONT Distributed



Multi-Customer ONTs and FMPS



- Modular (up to 16 subs)
- 19"H x 15"W x 11"D
- 12/24 POTS
- 8/16 Ethernet or VDSL
- 34 dBmv video



- Fixed port (up to 8 subs)
- 23"H x 19"W x 4"D
- 16 POTS
- 8 Ethernet or VDSL
- 33 dBmv video





- •48V Power Solution
- •31"H x 14.5"W x 5.5"D
- •8x 12V 7.2 Ah SLA Batteries
- •150W Power
- •Supports two MDU ONTs
- •Wall mountable



Questions??

Thank you for your time and attention.

Please visit the many exhibits that are focused on the FTTP network buildout.

Have a great time at the Conference!!



